



Saunders Construction, Inc.  
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To Whom It May Concern:

I am pleased to offer a very positive recommendation for Mark Olson. I had the privilege of working with Mark on at least 8 projects in the last thirteen years while at Saunders Construction and the success of all those projects were due to Mark's exceptional supervisory skills. Mark's departure was due to the extremely challenging economic climate and subsequent staff reductions here at Saunders Construction.

In my opinion, Mark is a one of a kind superintendent. He has the ability to drive projects to meet tough schedules and budgets all the while commanding the respect of his crews. I would say that is what separates Mark from the others; his uncanny ability to motivate his guys to get the job done while earning their respect and dedication. Often, negative, de-motivating tactics are used in construction to accomplish results. This not the way Mark runs his jobs. Also, Mark has a unique ability in being able to communicate well with the design team and especially owners. This is often not a strength that superintendents attain but he has extensive interpersonal skills.

Mark has quite a varied resume of projects; retail, office, warehouse, medical and manufacturing. All of the projects he and I worked on were completed on time and within the established budget. All of his owners rave about his leadership and his just do it attitude. I personally know of many clients that have requested Mark for repeat work due to past project experience.

Another aspect of Mark I have always respected is his desire to produce a quality product. Often times in the commercial building industry, quality is sacrificed for schedule or meeting a desired profit margin. Although Mark works to meet margin goals, he will not compromise on delivering a quality project that meets or exceeds the owner's expectations. Simply, he doesn't cut corners. The bottom line is Mark Olson is one of the best superintendents I have had the opportunity to work with and he would be an exceptional addition to anyone's team.

Sincerely,

Jim MacKinnon  
Senior Preconstruction Manager  
Saunders Construction Inc.  
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